

2014 TENURE, OWNERSHIP, AND TRANSITION OF AGRICULTURAL LAND (TOTAL)

ARMS Phase III CRR

Project Code: 904

Version 9 (10/02/14)

**National Agricultural
Statistics Service****ECONOMIC RESEARCH SERVICE**

U.S. Department of Agricultural
Rm 5030, South Building
1400 Independence Ave., S.W.
Washington, DC 20250-2000
Phone: 1-888-424-7828
Fax: 202-690-2090
E-mail: nass@nass.usda.gov

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☐

[If this operation is a partnership, please identify the other person(s) involved.]

Partner 1

Partner Name			
Address			
City	State	Zip	Phone Number

Partner 2

Partner Name			
Address			
City	State	Zip	Phone Number

Partner 3

Partner Name			
Address			
City	State	Zip	Phone Number

Partner 4

Partner Name			
Address			
City	State	Zip	Phone Number

Office Use Only

Screening Box	Beginning Time (Military)		Total Points	R. Unit	Partner Stratum				Office Use Only	Number of Supplements
	Hours	Minutes								
0006	0004		0929	9921	9922	9923	9927	9928	0009	0002



SECTION A LAND IN FARM / RANCH

For 2014, please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. (**Include** all cropland, idle land, Conservation Reserve Program (CRP), pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)

ACRES OPERATED

	None	Number of Acres
1. How many acres of farm/ranch land were <u>owned</u> ? 0020	☐ +	
2. How many acres of farm/ranch land were <u>rented or leased from others</u> — (Exclude land used on an animal unit month (AUM) or fee per head basis under a grazing permit.)		
a. for a <u>fixed cash rent</u> payment? 0021	☐ +	
b. for a <u>flexible rent</u> payment? (Include hybrid rental arrangements). 0022	☐ +	
c. for a <u>share</u> of the crop or livestock production? (Exclude hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.) 0023	☐ +	
d. for <u>free</u> ? 0024	☐ +	
3. How many acres of farm/ranch land were rented or leased <u>to others</u> ? (Include land rented for cash, for a flexible rent, for a share of crop or livestock production, or rent free.) 0025	☐ -	
		Total Acres
4. Then the TOTAL ACRES in this operation in 2014 were: (Total Items 1 + 2a + 2b + 2c + 2d - 3.) 0026	=	
5. Considered cropland in 2014? (Include land in government programs, fruit/nut/berry/nursery acres, and land planted to hay, including wild hay. Exclude CRP acres planted to trees.) 0063	☐	

RENTED LAND

	None	Dollars
6. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2014 by this operation? (Include rent paid in 2014 for previous years and rent paid in advance. Exclude storage bins, to be reported in SECTION I, Item 20. Exclude grazing of livestock, to be reported in Item 7 below.) 0044	☐	\$.00
7. Report any land this operation used (on a per head or AUM basis) that is administered either by: public or private agencies, industrial corporations, grazing associations, or rented from individuals on a short term grazing arrangement in 2014.		
a. In 2014, what were the total fees this operation paid for the use of publicly owned land on an AUM basis? (Include fees paid for privately owned land administered by a public agency through exchange-of-use.) 0045	☐	\$.00
b. In 2014, how much did this operation spend on pasturing or grazing of livestock on privately owned land (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis? 0046	☐	\$.00
8. Report any crop or livestock SHARE RENT payments in 2014.		
a. What was the estimated total MARKET VALUE of your landlord's share of crop production from this operation in 2014? 0184	☐	\$.00
b. What was the estimated total MARKET VALUE of your landlord's share of livestock production sold or removed from this operation in 2014? (Exclude shared livestock production not part of a land rental arrangement.) 0276	☐	\$.00
9. What was the estimated market value of the land and buildings on the acres rented or leased FROM OTHERS on December 31, 2014? 0855	☐	\$.00
		Number
10. How many different landlords did this operation rent land from in 2014? 0054	☐	
a. Of the total landlords reported in Item 10, how many operated a farm or ranch in 2014? 7147	☐	



11. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2014 for acres rented TO OTHERS by this operation? (<i>Include rent received in 2014 for previous years, rent received in advance, and government payments received from those acres. Exclude grazing of livestock, to be reported in SECTION H, Item 6b.</i>) 0042		None ☐	Dollars	\$.00
12. For acres SHARE-RENTED to others, what was the total value of crop or livestock shares received in 2014 by this operation? (<i>Include rent received in 2014 from previous years and government commodity payments received from those acres.</i>) 0043		☐	Dollars	\$.00
13. Did this operation RENT or LEASE LAND TO OTHERS for agricultural purposes in 2014? 0143 ☐ Yes - Continue ☐ No - Go to Item 24				
14. What was the estimated market value of the land and buildings on the acres rented or leased TO OTHERS on December 31, 2014? 0857		☐	Dollars	\$.00
15. For the acres rented or leased TO OTHERS and not fully paid for, what is the remaining debt owed on these acres as of December 31, 2014? 7148		☐	Dollars	\$.00
16. For the acres rented or leased TO OTHERS, what amount of expenses did you incur in 2014 related to property taxes, interest payments, and other ownership costs of the owned land? 7149		☐	Dollars	\$.00
17. For the acres rented or leased TO OTHERS, what amount of expenses did you incur in 2014 related to the agricultural production that occurred on the owned land? (<i>Include inputs purchased and provided such as fertilizer or pesticides.</i>) 7150		☐	Dollars	\$.00
18. For the acres rented or leased TO OTHERS, what amount of expenses did you incur in 2014 related to capital purchases on the owned land? (<i>Include land improvements, irrigation equipment, machinery purchases, etc.</i>) 7110		☐	Dollars	\$.00
19. For the acres rented or leased TO OTHERS in 2014, how many acres were:		None	Acres	
a. Fully paid for? 7120		☐		
b. Not fully paid for (purchased under mortgage or acquired under other financial arrangements)? 7121		☐		
20. For the acres rented or leased TO OTHERS in 2014, how many acres were:				
a. Enrolled in the Environmental Quality Incentives Program (EQIP), the Conservation Stewardship program (CSP) or another conservation program (excluding CRP) in 2014? 7010		☐		
b. Under conservation easement? (<i>e.g., against non-agricultural development, draining wetlands, tilling grassland for crop production, etc.</i>) 7161		☐		
21. How many total tenants did you have in 2014? 7030			Number	
22. Report the following information for up to three tenants you had in 2014. If you had more than three tenants, report for the three that rented the largest number of acres from you in 2014.				
	Tenant 1	Tenant 2	Tenant 3	
a. How many total ACRES did you rent to this tenant in 2014? 7031	7032	7033		
b. How many YEARS have you rented land to this tenant? 7034	7035	7036		
c. What type of rental agreement is used? [1 = FIXED CASH, 2 = FLEXIBLE CASH (include hybrid), 3 = SHARE, 4 = FREE]. 7037	7038	7039		
d. Is the tenant related to you or another operator of this operation? [1 = YES, 3 = NO] 7040	7041	7042		
e. Is the lease written? [1 = YES, 3 = NO] 7043	7044	7045		
f. Did the lease allow payments to be adjusted due to exceptional or unusual conditions? [1 = YES, 3 = NO]. 7046	7047	7048		
g. How often is the lease renewed? [1 = annually, 2 = every two years, 3 = every three years, 4 = every four or more years] 7049	7050	7051		



23. Thinking of all of the tenants you **rented or leased** land to in 2014, which of the following **codes** best represents who made the management decisions in 2014 for the following practices listed below?

1 = Tenant only 2 = Landlord only 3 = Landlord and tenant together 4 = Landlord and tenant separately

	None	Code
a. Selection of fertilizers and chemicals	7060 ☐	
b. Cultivation practices	7061 ☐	
c. Selection of crop varieties or livestock breeds	7062 ☐	
d. Harvesting decisions	7063 ☐	
e. Marketing agricultural products	7064 ☐	
f. Crop insurance	7065 ☐	
g. Adoption of permanent conservation practices (<i>terraces, grass waterways, etc.</i>)	7066 ☐	
h. Adoption of one-season conservation practices (<i>conservation tillage, etc.</i>)	7068 ☐	
i. Government Program Participation (<i>commodity and conservation programs</i>)	7069 ☐	

LAND USE

24. For the acres **OWNED** in 2014, how many acres were?

	None	Acres OWNED and OPERATED	Acres OWNED and RENTED TO OTHERS
a. Orchards/vineyards	☐ 0964	7964	
b. Cropland (<i>Include hay acres, land in government programs</i>)	☐ 7801	7802	
c. Pastureland (<i>Include cropland pasture, woodland pasture, other pasture and rangeland and land in government programs</i>)	☐ 7004	7003	
d. Other (<i>Include forest, woodland not pastured, farmsteads, buildings, livestock facilities, ponds, roads, ditches, wasteland, etc.</i>)	☐ 7006	7005	

25. For the acres **OWNED** in 2014, how many acres were?

a. Purchased from a non-relative through a direct sale or real estate broker?	☐ 0077	7077	
b. Purchased from a relative through a direct sale or real estate broker?	☐ 0076	7076	
c. Purchased in an auction?	☐ 7071	7070	
d. Inherited or received as a gift?	☐ 0067	7067	

26. Do you anticipate transferring ownership of any owned land in the next 5 years?

7074

☐

Yes - Continue

☐

No - Go to Section B

27. For the acres **OWNED** in 2014, how many acres do you anticipate transferring ownership through the following methods in the next 5 years?

	None	Acres OWNED and OPERATED	Acres OWNED and RENTED TO OTHERS
a. Sell to a relative	☐ 7081	7080	
b. Sell to a non-relative (Include like-kind exchanges).	☐ 7083	7082	
c. Gift	☐ 7085	7084	
d. Put or keep in a Trust	☐ 7087	7086	
e. Put or keep in a will (even though ownership will transfer at an unknown time in the future)	☐ 7089	7088	



SECTION B ACREAGE, PRODUCTION, and CASH SALES

1. Were any crops harvested from this operation or did this operation receive any income from these crops in 2014? *(Include your landlord's share and crops grown under contract. Exclude crops grown on land rented to others.)*

0104

☐

Yes - Continue

☐

No - Go to Section C

2. Report the acreage and production of crops harvested from this operation in 2014. Report quantity harvested in the unit specified, by crop. For income received from cash sales in 2014, report the dollar amount this operation received from any year's production after subtracting marketing expenses. *(Exclude contract sales or removals and landlord's share of sales in column 5.)*

1 CROP	2 How many acres were HARVESTED?		3 What was the total production? <i>(Include landlord share and amount used on operation.)</i>	4 How much of this operation's share of the total production was (will be) used on this operation for feed, seed, etc.?		5 How much was received in Cash Sales from any year's production? <i>(Exclude marketing contract sales.)</i>	
	(Acres)		(Total Amount)	(Amount Used on Operation)		(Dollars)	
FIELD CROPS							
Corn for grain	0105		0106	Bu.	0107	Bu.	0108 \$.00
Corn for silage or greenchop	0109		0110	Tons	0111	Tons	0112 \$.00
Cotton, all types	0113		0114	Lbs.			0116 \$.00
Peanuts	0117		0118	Lbs.	0119	Lbs.	0120 \$.00
Potatoes <i>(report sweet potatoes in all other crops)</i>	0121	Acres Tents	0122	Cwt.	0123	Cwt.	0124 \$.00
Rice <i>(report wild and brown rice in all other crops)</i>	0125		0126	Cwt.	0127	Cwt.	0128 \$.00
Sorghum for grain or seed	0129		0130	Bu.	0131	Bu.	0132 \$.00
Sorghum for silage	0133		0134	Tons	0135	Tons	0136 \$.00
Soybeans	0137		0138	Bu.	0139	Bu.	0140 \$.00
Tobacco, all types	0141	Acres Tents	0142	Lbs.			0144 \$.00
SMALL GRAINS							
Barley for grain or seed	0145		0146	Bu.	0147	Bu.	0148 \$.00
Oats for grain or seed	0149		0150	Bu.	0151	Bu.	0152 \$.00
Wheat, all types, for grain or seed	0153		0154	Bu.	0155	Bu.	0156 \$.00
DRY HAY CROPS							
Hay, dry, alfalfa and alfalfa mixtures	0157		0158	Tons	0159	Tons	0160 \$.00
Hay, dry, all others	0161		0162	Tons	0163	Tons	0164 \$.00
OTHER CROPS							
Canola	0165		0166	Lbs.	0167	Lbs.	0168 \$.00
Other oilseeds	0169		0170	Lbs.	0171	Lbs.	0172 \$.00
Sugarcane or sugarbeets	0173		0174	Tons	0175	Tons	0176 \$.00
Dry edible beans/peas/lentils	0177						0185 \$.00
Vegetables for processing	0178						0186 \$.00
All other vegetables and melons <i>(Exclude vegetables grown under glass or other protection.)</i>	0179						0187 \$.00
Fruits, nuts, and berries	0180		SQUARE FEET UNDER glass or other protection	ACRES in the OPEN	Tents		0188 \$.00
Nursery and greenhouse crops <i>(Include Christmas trees.)</i>			0191				0189 \$.00
All other crops not listed above	0182						0190 \$.00



SECTION C LIVESTOCK INVENTORY, NUMBER SOLD/REMOVED, and CASH SALES

1. Did you or anyone else have any livestock or poultry on this operation in 2014 (*regardless of ownership*), or did this operation receive any income from livestock, poultry, or livestock products in 2014? (**Include** your landlord's share & livestock/poultry grown for others on a contract basis. **Exclude** livestock/poultry grown or fed by someone else on a custom or contractual basis.)

0247

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Yes - Continue

☐

No - Go to Section D

2. Report the total number of livestock, poultry, and livestock products, by type. For income received in 2014, report the total dollars this operation received from cash sales after subtracting marketing expenses. (**Exclude** contract sales or removals and landlord's share of sales in column 5.)

1 LIVESTOCK	INVENTORY		SALES	
	2 On Dec. 31, 2014, how many [column 1] regardless of ownership were on hand? (Number)	3 On Dec. 31, 2014, how many [column 1] were owned by this operation? (Number)	4 What was the total number of [column 1] sold or removed in 2014? (Number)	5 How much was received in Cash Sales of [column 1] from any year's production in 2014? (Exclude marketing contract sales.) (Dollars)
a. Beef cows (Include beef heifers that have calved. Exclude heifers that have not calved, steers, calves, and bulls.)	0255	0256	0254	1254 \$.00
b. Milk cows, including any dry cows (Exclude any heifers not yet freshened.)	0258	0259	0257	1258 \$.00
c. Other cattle and calves (Include fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.)	0252	0253	0251	1251 \$.00
d. Total cattle and calves (Items a + b + c)	0261	0295	0260	1295 \$.00
(i) Of the total (row d, col. 5) dollars, how much was for breeding stock ? ^{1/}				0512 \$.00
(ii) Recognized gain/loss on sale of breeding stock . (If a loss was incurred, indicate w/ a negative sign).				0535 \$.00
e. Total milk produced in 2014 (report in cwt)			0270 Cwt	0510 \$.00
f. All hogs and pigs	0263	0296	0262	1296 \$.00
(i) Of the total (row f, col. 5) dollars, how much was for breeding stock ? ^{1/}				0509 \$.00
(ii) Recognized gain/loss on sale of breeding stock . (If a loss was incurred, indicate w/ a negative sign).				0533 \$.00
g. All layers, including table and hatching.	0249	0250	0248	0526 \$.00
(i) All eggs, including hatching eggs (report in dozens)			0266 Doz	0514 \$.00
h. Turkeys	0269	0298	0268	0515 \$.00
i. Broilers	0265	0297	0264	0513 \$.00
j. Other Poultry (Include other chickens, ducks, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.)	0275	0299	0274	0516 \$.00
k. Other animals and other animal products (Include sheep, goats, & their products (wool, mohair, & goat milk); horses, ponies, mules, burros, & donkeys; aquaculture; bees & honey; semen & embryo sales).	0273	1273	0272	0517 \$.00
(i) Of the total (row k, col. 5) dollars, how much was for breeding stock ?				0528 \$.00
(ii) Recognized gain/loss on sale of breeding stock . (If a loss was incurred, indicate w/ a negative sign).				0534 \$.00

^{1/} Report breeding and non-breeding stock as defined on Tax form 1040F and form 4797.



SECTION D**OTHER OPERATIONS GROWING, FEEDING, or RAISING LIVESTOCK FOR THIS OPERATION**

1. Did any OTHER operation(s) grow, feed, or raise livestock or poultry owned by this operation under a contract arrangement in 2014 (you are the contractor)?

0271

☐

Yes - Continue

☐

No - Go to Section E

What livestock or poultry were being raised or fed for this operation? [List type below.]	Commodity Code Office Use Only (Code)	What was the market value of [type] on hand on contractee operations on Jan. 1, 2014? (Dollars)	What was the estimated market value (at placement) of [type] placed under contract DURING 2014? (Dollars)	How much was paid to contractees for labor, management, and reimbursement for expenses? (Dollars)	How much were the GROSS receipts from [type] sold or removed under this contract? (Dollars)	On Dec. 31, 2014 what was the market value of unsold [type] remaining under contract? (Dollars)
	0277	0278	0279	0280	0281	0282
	0283	0284	0285	0286	0287	0288
	0289	0290	0291	0292	0293	0294

SECTION E**MARKETING CONTRACTS**

1. Did this operation have **marketing** contracts for any commodities delivered^{1/} in 2014?
(A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.)

0300

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Yes - Continue

☐

No - Go to Section F

2. Report the commodities delivered in 2014 through marketing contract(s). List the quantities marketed and the final price received. (**Include** only the quantity owned by the operation. **Exclude** money received from contractors as reimbursement for expenses (report this in SECTION I). **Exclude** landlord shares (report in SECTION A) and marketing charges (report in SECTION I, Item 33).)

What commodities did this operation have MARKETING contracts for in 2014? [Write in commodities]	Commodity Code Office Use Only (Code)	What quantity of this commodity was delivered through this contract? (Exclude landlord's share.) (Quantity)	Unit Code (from list below) (Code)	What was (will be) the FINAL PRICE RECEIVED per unit by this operation for this commodity marketed under this contract? (Dollars & Cents)	What was the total dollar amount received in 2014 from this contract? (Total Dollars)
Commodity example	0000	0000	0000	1000 . 001	0000 1000
	0301	0304	0305	0306 .	0307
	0316	0319	0320	0321 .	0322
	0331	0334	0335	0336 .	0337
	0346	0349	0350	0351 .	0352
	0361	0364	0365	0366 .	0367
	0376	0379	0380	0381 .	0382
	1351	1354	1355	1356 .	1357
	1366	1369	1370	1371 .	1372
	1381	1384	1385	1386 .	1387
	1396	1399	1400	1401 .	1402
	1411	1414	1415	1416 .	1417
	1426	1429	1430	1431 .	1432

If more space is needed, please use a separate sheet of paper.

^{1/} "Delivered" includes commodities for which partial payment was made even if not physically delivered by December 31, 2014.

Unit	Code	Unit	Code	Unit	Code	Unit	Code
Pound	01	Bin	05	Dozen	09	Barrel	20
CWT.	02	Box	06	Flat	10	Acre	22
Ton	03	Bale	07	Head / Bird	11	Animal Space	39
Bushels	04	Carton	08	Plant / Pot	13	Kilogram	40



SECTION F PRODUCTION CONTRACTS & CUSTOM FED LIVESTOCK

1. Did this operation have **production** contracts for any commodities it produced in 2014?
(A production contract is a verbal or written agreement setting terms, conditions, and fees to be paid by the contractor to the operation for the production of crops, livestock, or poultry. The contractor usually owns the commodity and often provides inputs.)

0400

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Yes - Continue

☐

No - Go to Section G

2. Report in the table below the commodities with **production** contracts in 2014. Also list the quantities removed under these contracts and the final fee received. (**Exclude** money received to pay for production expenses. Expense reimbursements should be reported in the contractor column in SECTION I.)

What commodities did this operation have PRODUCTION contracts for in 2014? [Write in commodities]	Commodity Code Office Use Only (Code)	What quantity of this commodity was removed from the operation under this contract? (Exclude landlord's share.) (Quantity)	Unit Code (from list below) (Code)	What was (will be) the FINAL FEE RECEIVED per unit by this operation for producing this commodity under this contract? (Dollars & Cents)	What were the TOTAL FEES RECEIVED in 2014 under this contract? ^{1/} (Total Dollars)
Commodity example	0000	0000	0000	1000 . 001	0000 1000
	0401	0404	0405		0407
	0416	0419	0420		0422
	0431	0434	0435		0437
	0446	0449	0450		0452
	1441	1444	1445		1447
	1456	1459	1460		1462
	1471	1474	1475		1477
	1486	1489	1490		1492

If more space is needed, please use a separate sheet of paper.

^{1/} Income received for commodities produced under contract in previous years should be recorded in Section G, Items 1a and 1a(i).

Unit	Code	Unit	Code	Unit	Code	Unit	Code
Pound.	01	Bin	05	Dozen.	09	Barrel.	20
CWT.	02	Box	06	Flat	10	Acre.	22
Ton.	03	Bale	07	Head / Bird	11	Animal Space	39
Bushels.	04	Carton.	08	Plant / Pot	13	Kilogram.	40

SECTION G ACCOUNTS RECEIVABLE & DEFERRED PAYMENTS

1. For each item below, report income received or the amount owed to the operation on the dates specified.
Exclude crops in storage and not yet sold. (**Include** cash sales, marketing contract sales, and production contract removals.)

[NOTE: Crops in storage and not sold as of the reference date should be reported in Section J, Item 3a.]

	None	Dollars
a. On January 1, 2014, what was the total dollar amount owed to this operation for all commodities produced and sold (cash or contract) before January 1, 2014? . . 0885	☐	\$.00
(i) How much did this operation receive from Item 1a during 2014? 0875	☐	\$.00
b. What was the total dollar amount owed to this operation on December 31, 2014, for all commodities produced, sold (cash or contract), delivered, or removed under contract in 2014 and earlier years? 0886	☐	\$.00



SECTION H GOVERNMENT PAYMENTS & OTHER FARM RELATED INCOME

1. In 2014, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?

0560

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Yes - Continue

☐

No - Go to Item 2

- a. In 2014, how much was received for all commodities placed under CCC loans?

(**Include** Austrian winter peas, barley, canola, rapeseed, corn, cotton, crambe, dry edible peas, flaxseed, honey, lentils, mohair, mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum, soybeans, sugar, sunflower seed, and wheat.) . . . 0518

None

Dollars

☐

\$.00

- b. In 2014, what was the amount spent to repay all CCC loans?

(**Exclude** storage and service fees.) 0519

☐

\$.00

[NOTE: If any of the crops or livestock products redeemed from the CCC were sold in 2014, verify that these sales are recorded in Marketing Contracts (SECTION E, Item 2) or in Cash Sales (SECTIONS B and C). If the redeemed crops were NOT sold in 2014, their value should be reported in SECTION J, Item 3a.]

2. In 2014, did this operation receive Federal, State or local farm program payments?

(**Include** government payments received through a cooperative. **Exclude** CCC loan payments.)

0563

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Yes - Continue

☐

No - Go to NOTE before Item 3

- a. In 2014, how much was received in upland cotton transition payments?

(**Include** government payments received through a cooperative.) 0524

None

Dollars

☐

\$.00

- b. In 2014, how much was received in counter-cyclical payments from the Direct Counter-cyclical Payment Program (DCP) and in revenue payments from the Average Crop Revenue Election Program (ACRE) for crop year 2013? (**Include** government payments received through a cooperative.) 0523

☐

\$.00

- c. In 2014, how much was received in Loan Deficiency Payments (LDPs), and Marketing Loan Gains (MLGs)? (**Include** government payments received through a cooperative.) 0529

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\$.00

- d. In 2014, what was the total dollar amount received from Conservation Reserve Program (CRP) and Conservation Reserve Enhancement Program (CREP) payments? 0477

☐

\$.00

- (i) In 2014, how many total acres were enrolled in the Conservation Reserve Program (CRP) and the Conservation Reserve Enhancement Program (CREP)? 0028

None

Acres

☐

- e. In 2014, what was the total dollar amount received from Environmental Quality Incentives Program (EQIP), Conservation Security Program (CSP), and Conservation Stewardship Program (CStP) payments? 0478

None

Dollars

☐

\$.00

- (i) In 2014, how many acres were enrolled in the Environmental Quality Incentives Program (EQIP), Conservation Security Program (CSP), and the Conservation Stewardship Program (CStP)? 0029

None

Acres

☐

- f. In 2014, how much was received for Agricultural disaster payments? (**Include** all disaster assistance and market loss payments. **Exclude** Milk Income Loss Contract (MILC) payments, Federal crop insurance and other indemnity payments reported below.) 0537

None

Dollars

☐

\$.00

- g. In 2014, how much was received for all other Federal, State, or local program payments? (**Include** Milk Income Loss Contract (MILC) payments; tobacco buyout payments, including lump sum payments; and other Federal, State or local programs. **Exclude** Federal crop insurance payments and other indemnity payments, to be reported below.) 0545

☐

\$.00

NOTE: The following questions pertain to the new programs authorized under the Agricultural Act of 2014 and crop insurance. In order to analyze the impact of these new programs, we need to obtain information on current base acre enrollments and crop insurance participation.

3. In 2014, did this operation enroll in any of the price or revenue based assistance programs for elected base acres?

0564

☐

Yes - Continue

☐

No - Go to Item 5



4. For the total acres operated in 2014, please indicate the number of base acres, how many acres for each crop were enrolled in different programs authorized under the Agricultural Act of 2014, and whether or not you updated base acre yields.

Crop	Base Acres				Enrolled in Agricultural Risk Coverage (ARC)				Enrolled in Price Loss Coverage (PLC) (Acres)	Yields Updated? 2014–2018 1=Yes, 3=No (Code)		
	2013 (Acres)		2014 (Acres)		County Option (Acres)		Individual Option (Acres)					
Corn	1500		1501		1502		1503		1504		1505	
Soybeans	1520		1521		1522		1523		1524		1525	
Wheat	1530		1531		1532		1533		1534		1535	
Cotton/Generic	1540		1541		1542		1543		1544		1545	
Rice	1570		1571		1572		1573		1574		1575	
All other	1590		1591		1592		1593		1594		1595	

CROP INSURANCE

5. For the total acres operated in 2014, please indicate the number of acres insured with buy-up policies, the average coverage rates for these acres, and how the acres are insured for commodities insured under either a **(1) Yield Policy^{1/}** or a **(2) Revenue Policy^{2/}**. Only report acres insured under a yield or revenue policy for one of the commodities listed. **Exclude** acres insured under the Catastrophic Risk Protection Endorsement program (CAT).

Crop	Acres Insured Under				Average Coverage Level Under				Acres Insured Under					
	Yield Policy (Acres)		Revenue Policy (Acres)		Yield Policy (Percent)		Revenue Policy (Percent)		Basic Units (Acres)		Optional Units (Acres)		Enterprise Units (Acres)	
Corn	1300		1301		1302		1303		1304		1305		1306	
Corn silage	1310		1311		1312		1313		1314		1315		1316	
Soybeans	1320		1321		1322		1323		1324		1325		1326	
Wheat	1330		1331		1332		1333		1334		1335		1336	
Cotton	1340		1341		1342		1343		1344		1345		1346	
Rice	1360		1361		1362		1363		1374		1375		1376	

^{1/} Yield Protection (YP), Area Yield Protection (AYP, or GRP).

^{2/} Revenue Protection (RP), Revenue Protection with Harvest Price Exclusion (RP-HPE), Area Revenue Protection Insurance (ARPI, or GRIPH), and Area Revenue Protection Insurance with Harvest Price Exclusion (ARPI-HPE, or GRIP).

OTHER FARM RELATED INCOME

6. In 2014, what was the total income received by you (the operator) and all partners for:

	None	Dollars	
a. custom work, machine hire, and other agricultural services provided by this operation for farmers and others? (Exclude if this is a separate business.) 0546	☐	\$	.00
b. grazing of livestock? (Include payments for livestock pastured on a per-head basis, per-month basis, AUM basis, etc. Exclude contract arrangements previously reported.) . . . 0547	☐	\$	.00
c. sales of all forest products? (Include firewood, timber, etc. Exclude maple syrup and Christmas trees.) 0549	☐	\$	.00
d. sales of farm machinery and vehicles? (Include farm share only) 0550	☐	\$	.00
e. Federal crop and livestock insurance indemnity payments? 0552	☐	\$	.00
f. other crop and livestock insurance indemnity payments? (Exclude Federal payments reported in Item 2f.) 0551	☐	\$	.00
g. cooperative patronage dividends and refunds? 0554	☐	\$	.00



	None	Dollars
h. income from royalties or leases associated with energy production (e.g. natural gas, oil, and wind turbines)? 0555	☐	\$.00
i. proceeds from sales of farmland and other farm real estate owned by this operation only? 0558	☐	\$.00
(i) What was the recognized gain/loss on the (item 6i) sales of farmland and other farm real estate? (If a loss was incurred, please indicate with a negative sign). . . 0559	☐	\$.00

Acres
(ii) How many acres were sold? 0561

j. all other farm related sources of income? (Include: allotment or quota leases, animal boarding, sales of poultry litter and manure, income from recreational activities such as hunting and fishing, tourism, etc., State fuel tax refunds, tax refunds, real estate tax rebates for land preservation; refunds of marketing expenses; renting or leasing of livestock, or machinery, sales of value-added goods such as cheese, cider, jams, etc. if these are not part of a separate business. Hedging profits and losses and if a loss was incurred, please indicate with a negative sign). 0556	☐	\$.00
--	--------------------------	--------

7. In 2014, did the largest portion of this operation's total gross value of sales come from crops or livestock? (If the operation had no sales in 2014, choose crops if the value of cropland on the operation exceeds the value of any livestock on the operation in 2014. Otherwise, choose livestock).

0562 ☐ CROP ☐ LIVESTOCK

SECTION I OPERATING & CAPITAL EXPENDITURES

Report total production expenses paid by this operation in 2014. (**Include** only expenses related to this operation. **Exclude** expenses NOT related to this farm/ranch; expenses of performing custom work FOR others, if this is a separate business; and expenses on land rented to others.)

In 2014, how much was spent for (item) by [column] –
OPERATING EXPENSES in 2014

	None	OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
1. seeds, sets, plants, seed cleaning and treatments, transplants, trees and nursery stock? (Include technology or other fees, seed treatments, and seed cleaning cost. Exclude items purchased for resale without additional growth).	☐	0600	0601	0602
2. nutrients, fertilizer, lime, and soil conditioners? (Include cost of custom application and organic materials. Exclude potting mixes, vermiculite, and sterilized soil).	☐	0606	0607	0608
3. biocontrols and agricultural chemicals for crops, livestock, poultry, and general farm use? (Include biological pest controls and custom application costs).	☐	0612	0613	0614
a. Of the (Item 3) dollars, how much was only for custom application? (Include cost of chemicals used for custom application).	☐	0618	0619	0620
4. livestock purchases of –		0621	0622	0623
a. breeding stock for beef cattle, dairy cattle, hogs and sheep?	☐	0624	0625	0626
b. other cattle, calves, hogs and pigs? [Report other sheep in Item 4d.]	☐	0627	0628	0629
c. chickens and turkeys? [Report ducks and game birds in Item 4d.]	☐	0630	0631	0632
d. other livestock and poultry, including other sheep, lambs, bees, brooder fish, fingerlings, goats, etc.?	☐	0633	0634	0635
5. leasing of livestock? (Include leasing of bees for pollination).	☐	0636	0637	0638
6. purchased feed for livestock and poultry? (Include grain, hay, silage, mixed feeds, concentrates, etc.)	☐	0639	0640	0641
7. bedding and litter for livestock?	☐			



In 2014, how much was spent for (item) by [column] –		OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
8. medical supplies, veterinary and custom services for livestock? (Exclude manure disposal. Include artificial insemination (AI), branding, breeding fees, caaponizing, castrating, custom feed processing, hormone injections, performance testing, pregnancy testing, seining, sheep shearing, etc.).	None ☐	0642	0643	0644
9. purchases for the farm business of –		0663	0664	0665
a. all fuels, oils and lubricants? (total of 9a(i) through 9a(vi) must equal Item 9a).	☐	0645	0646	0647
(i) diesel fuel? (Include biodiesel).	☐	0648	0649	0650
(ii) gasoline and gasohol? (Include ethanol blends).	☐	0651	0652	0653
(iii) natural gas?	☐	0654	0655	0656
(iv) LP gas (propane, butane)?	☐	0657	0658	0659
(v) oils and lubricants? (Include grease, hydraulic fluids, motor oils, transmission fluids, etc.).	☐	0660	0661	0662
(vi) all other fuel? (Include coal, fuel oil, kerosene, wood, etc.).	☐	0675	0676	0677
10. electricity for the farm business?	☐	0696	0697	0698
11. purchased water for irrigation from off-farm suppliers? (Include irrigation assessments and fees.)	☐	0872	0873	0874
12. all other utilities, such as the farm share of telephone service, water purchased other than for irrigation, and Internet access?	☐	0702	0703	0704
13. farm supplies, marketing containers, hand tools and farm shop power equipment? (Include expenses for temporary fencing. Exclude expenses for bedding/litter and permanent fencing.)	☐	0708	0709	0710
14. repairs, parts and accessories for motor vehicles, machinery and farm equipment? (Include repairs to drying equipment, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders. Exclude irrigation equipment and pump repairs.)	☐	0714	0715	0716
15. maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? (Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench, silos, wells, irrigation equipment and pump repairs and facilities. Exclude any new construction or remodeling.)	☐	0726		
16. maintenance and repair of the operator's house if it was owned by the operation? ("Owned by the operation" means the house is — • recorded as an asset in farm record books, or • deeded as part of the farm.)	☐	0729	0730	0731
17. insurance for the farm business? (Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. Include insurance on operator's dwelling, if owned by the operation. Exclude health insurance (reported in SECTION I, Item 26 or SECTION N, Item 2e(i) and other payroll insurance items.)	☐	0732	0733	0734
a. Of the (Item 17) dollars how much was for Federal crop insurance?	☐			



In 2014, how much was spent for (item) by [column] –		OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
18. interest and fees paid on debts —	None	0738	0739	
a. secured by real estate? (Include interest paid on the operator's dwelling, if owned by the operation.)	☐			
b. not secured by real estate? (Include service fees on CCC loan redemptions.)	☐	0741	0742	
19. property taxes paid on —		0744	0745	0746
a. real estate (land and buildings)? (Include real estate taxes on the operator's dwelling, if owned by the operation.)	☐			
b. livestock, machinery, and other farm production items?	☐	0747	0748	0749
20. renting or leasing of tractors, vehicles, equipment or storage structures? (Include farm machinery, cars, trucks, irrigation equipment and other equipment. Exclude custom hire.)	☐	0750	0751	
		0753	0754	
21. vehicle registration and licensing fees?	☐			
22. depreciation expense claimed by this operation in 2014 for all capital assets? (If partnership, include amounts claimed by all partners in this operation. Estimate from 2013 if necessary.)	☐	0756		
a. Of the (Item 22) dollars how much was claimed for breeding livestock?	☐	0757		
23. CASH WAGES paid to hired farm and ranch labor? (Include cash wages, incentives and bonuses, payments to corporate officers and paid family members, including yourself and other operators if they received a wage. Exclude wages paid for custom and contract work, wages paid for housework, Social Security on the owner-operator, withdrawals for living expenses, employer's share of Social Security and unemployment taxes, health and life insurance, pensions or retirement plans, and Worker's Compensation.)	☐	0758	0759	0760
24. Of the (Item 23) dollars, how much salary or wage was paid to — (total 24a + 24b + 24c + 24d + 24e must equal Item 23)		0764	0765	0766
a. you (the principal operator)?	☐			
b. your (the principal operator's) spouse? (Even if your spouse is an operator, include his/her wages here.) . . .	☐	0767	0768	0769
c. other members of your (the operator's) household? (Even if your other household members are operators, include their wages here.)	☐	0574	0575	0576
d. other operators (outside the operator's household)? (Those persons responsible for the day-to-day management decisions for this operation.)	☐	0770	0771	0772
		0773	0774	0775
e. all other paid farm and ranch labor?	☐			
25. payroll taxes for hired labor? (Include employer's share of Social Security and unemployment taxes. Include any amounts the farm paid for farm workers that are part of your (the operator's) household.)	☐	0705	0706	0707
		Percent		
		0788		
a. What percent of the (Item 25) dollars was for household members?	☐			



In 2014, how much was spent for (item) by [column] –		OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
26. benefits for hired labor? (<i>Include employer's share of health insurance, pension or retirement plans, Worker's Compensation, etc. Include any amounts the farm paid for farm workers that are part of your (the operator's) household.</i>)	None ☐	0915	0916	0917
		Percent		
		0790		
a. What percent of the (Item 26) dollars was for household members?	☐			
27. contract labor? (<i>Include expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc. Exclude contract work for building construction, repairs, or farm improvements, and payments to other operations that fed/raised livestock under contract FOR this operation.</i>)	☐	0782	0783	0784
28. custom work such as — (<i>Custom work is work performed by machines & labor hired as a unit.</i>)		0776	0777	0778
a. hauling? (<i>Include all custom grain, livestock, milk, manure, and other custom hauling.</i>)	☐			
		0791	0792	0793
b. all other custom work done on this operation? (<i>Report custom livestock services in Item 8.</i>)	☐			
29. The cash value of all commodities and NON-CASH PAYMENTS for farm work provided to:				
a. workers who were members of your (<i>the operator's</i>) household? (<i>Include value of a percentage of crops, calves, etc. Exclude operator payments or draws.</i>)	☐	0797		
b. workers who were NOT members of your (<i>the operator's</i>) household? (<i>Include feed, fuel, housing, meals, utilities, vehicles for personal use, etc. Exclude home gardens, unless expenses were recorded previously. Exclude partner payments or draws.</i>)	☐	0798		
30. The market value of commodities produced and used on this operation for home consumption? (<i>Exclude any commodities provided as payment to household members for farm work reported in Item 29a.</i>)	☐	0799		
		Percent		
		0800		
a. What percent of the (Item 30) dollars was for livestock and livestock products?	☐			
		Dollars		
		0801		
		0804	0805	0806
32. general business expenses?	☐			
Specify General Business Expenses & Amounts:				
33. Marketing and storage expenses incurred by this operation? (<i>Include check-off, commissions, storage, inspection, ginning, etc. Include marketing expenses for contract sales.</i>)	☐	0868	0869	0870



**In 2014, how much was spent for (item) by [column] –
CAPITAL EXPENSES in 2014**

	None	OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
34. improvements on land such as land preparation, permanent irrigation improvements, well drilling, ponds, drainage, roads ditching, tiling, feedlots, trench silos, lagoons, new fences, etc.? <i>(Exclude moveable equipment.)</i>	☐	0807	0808	0809
35. new construction and remodeling of dwellings <i>(excluding the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.?</i> <i>(Exclude repairs and maintenance.)</i>	☐	0810	0811	0812
36. new construction or remodeling of the operator's dwelling, if owned by the operation?	☐	0813		

Report the **TOTAL NET COST** (after deducting the value of trade-ins, rebates & discounts) of the following items purchased in 2014 for the farm/ranch:

	None	Percent for farm/ranch use	Dollars
37. Cars – <i>(Include new and used.)</i>	☐	0817	0816
38. Trucks – <i>(Include new and used trucks, pickups, sport utility vehicles, vans, campers and buses.)</i>	☐	0819	0818
39. Tractors – <i>(Include new and used.)</i>	☐	None	Dollars
40. Self-propelled equipment – <i>(Include implements and self-propelled equipment for livestock, dairy, or poultry production. Exclude tractors.)</i>	☐		0820
41. Other farm machinery, non-self-propelled farm equipment, pumps, and capital equipment for crop or livestock production. <i>(Include farm share only.)</i>	☐		0821
42. Office equipment, furniture, and computers that were placed on a depreciation schedule.	☐		0822
43. Farmland and other farm real estate for expanding this operation.	☐	None	Dollars
44. All other capital expenditures. <i>(Include all other capital expenditures that were placed on a depreciation schedule.)</i>	☐	Acres	Dollars
Specify Other Capital Expenditures & Amounts:		0802	0803
			0824

	None	OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
45. What other expenses did this operation have in 2014 that have not been recorded? <i>(Include potting soil.)</i> . . .	☐	0825	0826	0827
Specify Other Expenses & Amounts:				



SECTION J FARM ASSETS

1. What was the MARKET VALUE of the following assets OWNED by this operation on December 31, 2014:
(**Include** owned assets on rented land.)

	None	Dollars
a. farm operator's dwelling, if owned by the operation ? (<i>Owned by the operation means the house is recorded as an asset in farm record books or deeded as part of the farm.</i>) 0850	☐	
b. all other dwellings? 0851	☐	
c. all other farm buildings and structures? (Include barns, cribs, grain bins, greenhouses, silos, storage sheds, fences, corrals, etc.) 0852	☐	
d. orchard trees and vines, nursery trees, and trees grown for woody crops? 0853	☐	
e. oil, gas, and mineral rights. 7101	☐	
f. land? (Include land rented to others. Exclude houses, buildings, orchard trees and vines, and trees grown for woody crops.) 0854	☐	

2. What was the ESTIMATED MARKET VALUE of the following on December 31, 2014:

a. trucks and cars owned by the operation? (Include farm share only) 0882	☐	
b. tractors, machinery, tools, equipment and implements owned by the operation? 0883	☐	
c. stock in farm cooperatives and the Farm Credit System? 0884	☐	

For each item below, report the MARKET VALUE(S) of the assets owned by the operation on the dates specified.

3. What was the ESTIMATED MARKET VALUE for the farm share of [item] on —

	None	Beginning of Year JAN. 1, 2014? (Dollars)	End of Year DEC. 31, 2014? (Dollars)
a. crops owned and stored on or off this operation? (Include crops stored at co-op or gin warehouse, specialty crops, fruit storage, hay, silage, and nursery and greenhouse products not in the ground. Exclude trees and vines and crops under CCC loans.)	☐	0888	0889
b. breeding livestock owned by and located on or off this operation? (Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section D).)	☐	0863	0864
c. non-breeding livestock owned by and located on or off this operation? (Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for non-breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section D).)	☐	0876	0877
d. production inputs owned by this operation, such as processed feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies?	☐	0878	0879
e. production inputs already used by this operation for cover crops or crops planted but not yet mature for harvest (also known as <i>sunk costs</i>), or the value of inputs used for production contracts that have yet to be delivered?	☐	0880	0881

LIQUID ASSETS

4. What was the ESTIMATED MARKET VALUE of all other farm assets **not previously listed** on December 31, 2014? (**Include** money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, hedging account balances, government payments due, insurance indemnity payments due, balance of land contract sales, and any other farm assets not reported earlier. **Exclude** any personal debt owed to the operator(s).) 0887

None	DEC. 31, 2014 (Dollars)
☐	



SECTION K FARM DEBT

1. Was debt used in funding the operation of this farm/ranch in 2014, including any loans obtained in earlier years?
(**Include** seasonal production and other loans taken and repaid during 2014.)

1080

☐

Yes - Continue

☐

No - Go to Item 7

2. What was the total amount repaid on farm business loans taken out in 2014?
(Record any outstanding balances of loans taken out in 2014 in Item 3.)
(**Include only** seasonal production and other short term farm loans.) 0890

None

Dollars

☐

\$.00

3. To estimate the financial position of farms correctly and their ability to service debt and to categorize debt by types, we need to list loans this operation had on December 31, 2014, including any line of credit. (**Include** farm/ranch loans, debt on the operator's house if owned by the operation, and multi-purpose loans used for both farm and non-farm purposes. **Exclude** CCC commodity loans and any loans used exclusively for non-farm purposes.)

1 Who is the lender? [From Lender Codes Below.] (Code)	2 What was the balance owed on Dec. 31, 2014 including outstanding principal plus unpaid interest? (Dollars)	3 What was the interest rate on Dec. 31, 2014? [Report in hundredths of a percent. Example: 9% = 09.00] (Percent)	4 What is the type of loan? [From Loan Type Codes Below.] (Code)	5 What year was it obtained? (Year) (YYYY)	6 What is the original term of the loan? (Number of Years)	7 What percent is for operating expenses, capital expenditures, or other expenses of the farm operation? (Percent)	8 What is the primary farm purpose of this loan? [From Loan Purpose Codes Below.] (Code)	9 Is this loan a: 1 fixed rate loan? OR a variable/adjustable rate loan repaid: 2 monthly? 3 quarterly? 4 annually? 5 more than annually? (Code)
1001	1002	1003	1004	1005	1008	1006	1007	1009
1010	1011	1012	1013	1014	1017	1015	1016	1018
1019	1020	1021	1022	1023	1026	1024	1025	1027
1028	1029	1030	1031	1032	1035	1033	1034	1036
1037	1038	1039	1040	1041	1044	1042	1043	1045

If more space is needed, please use a separate sheet of paper.

Lender Codes (Column 1)		Lender Codes (Column 1) (continued)		Loan Purpose Codes (Column 8)	
Lender	Code	Lender	Code	Purpose	Code
FARM CREDIT SYSTEM	1	Any other individuals	14	Purchased real estate (land & its attachments) . . . 1	
USDA Farm Service Agency (FSA)	2	Any other lenders	15	> farm and home improvements	
Small Business Administration (SBA)	3	Credit cards	16	> building construction	
State & county government lending agencies . . . 4		Farmer Mac	17	> construction of livestock and poultry facilities	
Savings and loan associations, residential mortgage lenders	5	Credit Union	18	> grove development and rehabilitation	
Commercial banks	6	Other debts (such as unpaid bills, etc.) 19		Purchase feeder livestock	2
Life insurance companies	7			Purchase other livestock	3
Implement dealers and financing corporations . . 8				Other current operating expenses	4
Input suppliers	9			> current crop production	
Co-ops and other merchants	10			> care and feeding livestock including poultry	
Contractor	11			> labor, feed, seed, fertilizer, grove caretaking, repair and maintenance	
Individuals from whom any land in this operation was bought under a mortgage or deed of trust	12			Farm machinery and equipment	5
Individuals from whom any land in this operation was bought under a land purchase contract	13			Debt consolidation	6
				Other	7

4. If you had farm loans in addition to the five recorded above, what is the total amount of debt from these loans owed on December 31, 2014? (**Include** farm/ranch loans and debt on the operator's house if it is owned by the operation. **Exclude** any loans exclusively for non-farm purposes that are secured by assets of the farm/ranch.) 1047

None

Dollars

☐

\$.00

5. How much of the total debt owed on December 31, 2014 (reported in items 3 and 4 above), was for the operator's dwelling? (If the operator's dwelling is owned by the operation debt should be included here and above. **Exclude** operator's dwelling if not owned by the operation.) 1057

☐

\$.00



6. Did you make any of the following adjustments to existing loans for agricultural purposes in 2014?

- a. Re-negotiate a lower interest rate or re-finance at a lower rate 1088 ☐ Yes ☐ No
- b. Consolidate multiple loans or convert short-term debt to longer term debt 1089 ☐ Yes ☐ No

7. Did you apply for any new loans or line of credit for agricultural purposes in 2014?

- 1083 ☐ **Yes - Continue** ☐ **No - Go to Item 8**

a. Was a request for credit or loan application for agricultural purposes either turned down or were you not given as much credit as you applied for in 2014?

- 1086 ☐ **Yes - Go to Section L** ☐ **No - Go to Section L**

8. What was the MAIN reason you did not apply for any new loans or line of credit for agricultural purposes in 2014?

- 1 Had sufficient funds without these loans
2 Expected to be unable to obtain new or additional credit
3 High costs associated with loan applications
4 Risk associated with debt

Code

1087

0999
Office Use Only

SECTION L FARM LABOR AND MANAGEMENT

1. In 2014, how many owners of this operation were there? (**Exclude** landlords, contractors, and lending institutions holding farm debt. **Include** yourself if you have an ownership interest.) 1246

Number

a. What percent of the ownership interest did you (the operator) and your household hold? (**Exclude** relatives not living in your household.) 1248

Percent

2. In 2014, what was this operation's legal status for tax purposes?

- 1240 1 ☐ Family or individual operation (**Exclude** partnerships and corporations.)
- 2 ☐ Legal partnership operation (**Include** family partnerships.)

➡ a. Is this partnership registered under State law? 1204 ☐ Yes ☐ No

➡ b. How many partners are there in this operation? 1232

Number

- 3 ☐ C-Corporation
- 4 ☐ S-Corporation
- 5 ☐ Other (**Include** estates, trusts, cooperatives, grazing associations, etc.)

3. Was this operation organized as a Limited Liability Company (LLC) under State law? 1202 ☐ Yes ☐ No

4. In 2014, did any households, other than your (the principal operator's) household, share in the net farm income of this business? (Sharing can occur by receiving a share of profits/losses or, if incorporated, receiving corporate dividends.)

- 1225 ☐ **Yes - Continue** ☐ **No - Go to Item 5**

a. How many other households shared in the net income of the farm business? 0976

Number



5. Is this operation a C-Corporation or an LLC that chose to file as a C-Corporation in 2014?

1226

☐

Yes - Continue

☐

No - Go to Item 5b

- a. How much did you (the principal operator) and your household receive in corporate dividends from this farming operation in 2014? (If your operation is an LLC that elected to file for tax purposes as a C-Corporation, consider this as income here.) [Skip 5b and proceed to item 6.] 0975

Dollars

\$.00

- b. What percent of net income (whether profit or loss) were you (the operator) and your household entitled to receive from this farming operation in 2014? (If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.) 0974

Percent

6. In 2014, how many operators (individuals) were involved in the day-to-day decisions for this operation? (**Enter the number of operators, including the operator named on the front of this form, and family members if they are also operators. Exclude family members unless they make day-to-day decisions for the operation. Exclude hired workers unless they are a hired manager.**) 1200

Number

7. Did you (the principal operator) have a spouse at any point during 2014?

1205

☐

Yes - Continue

☐

No - Go to Item 9

8. Did your spouse make day-to-day decisions for this farm/ranch at any point during 2014? (If yes, the principal operator's spouse should be included in Item 6 above.)

1209

☐

Yes

☐

No

9. Answer the following questions for up to three primary operators of this operation as of **December 31, 2014**.

(If one of the operators is the principal operator's spouse **and** makes day-to-day decisions, record his/her information under operator 2.)

	Principal Operator	Operator 2	Operator 3
a. Full name of operator.			
b. Sex of operator?	1243 1 ☐ Male 2 ☐ Female	1263 1 ☐ Male 2 ☐ Female	1283 1 ☐ Male 2 ☐ Female
c. What was the Operator's age on December 31, 2014?	1242 Age	1262 Age	1282 Age
d. In what year did the operator begin to operate ANY farm?	1241	1261	1281

10. On average, for each of the three-month periods during 2014, about how many hours per week (work and management time) did —

	None	Jan - Mar Hours / Week	April - June Hours / Week	July - Sept Hours / Week	Oct - Dec Hours / Week
a. you (the principal operator) work for this farm/ranch? (Include both paid and unpaid hours). ☐		0828	0829	0830	0831
b. your spouse (the principal operator's) work for this farm/ranch? (Even if your spouse is an operator, include his/her hours here. Include both paid and unpaid hours) ☐		0832	0833	0834	0835
c. all other operators and household members work for this farm/ranch? (Exclude the principal operator and spouse. Include both paid and unpaid hours). ☐		0836	0837	0838	0839
d. all other unpaid workers not previously reported work for this farm/ranch? ☐		0840	0841	0842	0843
e. all other paid workers not previously reported work for this farm/ranch? ☐		0859	0860	0861	0862

(Example: If the operation had 2 hired farm workers who were not household members who averaged 40 paid hours per week during Jan-Mar, report 80 for column 1 of Item 10e.)



DIRECT SALES

11. During 2014, did you produce, raise, or grow any commodities for human consumption that this operation sold directly to

- a. Individual consumers? (*Include sales from roadside stands, farmers markets; pick your own, door to door, Community Supported Agriculture (CSAs). Exclude non-edible products such as Christmas trees and flowers, nursery products, craft items, and processed products such as jellies, sausages, and hams.*) 1151 ☐ Yes ☐ No
- b. Retail outlets and regional distributors that sold directly to individual consumers? (*Include restaurants, grocers, food hubs, and other local food aggregators.*) 1152 ☐ Yes ☐ No
- c. Institutions such as schools and hospitals that provide dining services to consumers? 1153 ☐ Yes ☐ No

[If you answered YES to 11a, 11b, or 11c, continue; otherwise go to Item 13.]

12. In 2014, what was the gross value of the direct sales of [column] sold:

Crop Products and Commodities (Dollars)	Livestock Products and Commodities (Dollars)
1154	1159
1155	1160
1156	1161
1157	1162
1158	1163

- a. directly to consumers at farmers markets?
- b. directly to consumers from on-farm store, u-pick, road-side stands, CSA's?
- c. to local retail outlets such as restaurants or grocery stores?
- d. to a regional distributor such as a food hub or an internet aggregator?
- e. to a local institutional outlet such as a school, college, or hospital?

13. During 2014 did you produce, raise, or grow any commodities **NOT USED FOR HUMAN CONSUMPTION** that this operation sold directly to individual consumers, or retail outlets and regional distributors that sold directly to individual consumers? (*Include hay, nursery commodities, Christmas trees, horses, etc.*)

- 1165 ☐ Yes - Continue ☐ No - Go to Item 15

14. What was the gross value received for the (item 13) nonfood direct sales in 2014? 1166

Dollars
\$.00

15. For all the acres **OWNED**, including acres rented to others, how many acres have:

None

- a. The oil and gas rights been SOLD? ☐
- b. Other rights been SOLD? ☐
- c. The oil and gas rights been LEASED? (**Exclude** acres in Item 15a). ☐
- d. Other rights been LEASED? (**Include** leases for hunting and wind turbines) ☐

Acres	Year Sold or First Leased (YYYY)
7011	7012
7017	7018
7020	7021
7026	7027

16. Do you (the principal operator) plan to retire from farm work within the next 5 years?

- 1171 ☐ Yes ☐ No

17. Do you have a succession plan for your farm operation?

- 1172 ☐ Yes ☐ No

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SECTION M FARM OPERATOR & HOUSEHOLD CHARACTERISTICS

[NOTE: Please answer the following questions for yourself (the principal operator) and your spouse, if you reported one in Section L, Item 7.]

	Principal Operator	Spouse
1. Are you and your spouse of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?	1219 Spanish, Hispanic, or Latino origin ☐ Yes ☐ No	1220 Spanish, Hispanic, or Latino origin ☐ Yes ☐ No
2. What is your and your spouse's race?	Mark one or more. 1223 ☐ White 1217 ☐ Black or African American 1213 ☐ American Indian or Alaska Native. Specify tribe: 1215 ☐ Asian 1221 ☐ Native Hawaiian or Other Pacific Islander	Mark one or more. 1224 ☐ White 1218 ☐ Black or African American 1214 ☐ American Indian or Alaska Native. Specify tribe: 1216 ☐ Asian 1222 ☐ Native Hawaiian or Other Pacific Islander
3. What is the highest level of formal education you and your spouse have achieved?	Mark one answer only. 1257 ☐ 1 Less than high school diploma ☐ 2 High school ☐ 3 Some college (<i>Include associates degree</i>) ☐ 4 4-year college graduate and beyond	Mark one answer only. 1260 ☐ 1 Less than high school diploma ☐ 2 High school ☐ 3 Some college (<i>Include associates degree</i>) ☐ 4 4-year college graduate and beyond
4. At which occupation did you and your spouse spend the majority (50 percent or more) of your work time in 2014?	Mark one answer only. 1207 ☐ 1 Farm or ranch work. ☐ 2 Work other than farming/ranching. ☐ 3 Currently not in the paid workforce.	Mark one answer only. 1208 ☐ 1 Farm or ranch work. ☐ 2 Work other than farming/ranching. ☐ 3 Currently not in the paid workforce.
5. Do you (<i>the principal operator</i>) now consider yourself to be retired from <u>farming/ranching</u> ?	1259 ☐ Yes ☐ No	
6. How many persons lived in the principal operator's household on December 31, 2014? (<i>Include operator, spouse, children, and others living in the operator's household.</i>) 1227		Number
7. Are you generally a person willing to take risks or do you try to avoid taking risks? Please mark one box on the scale below where the value "0" means "not at all willing to take risks" and the value "10" means "fully willing to take risks".	Not at all willing to take risks 0 1 2 3 4 5 6 7 8 9 10 Fully willing to take risks ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐	Code
8. In 2014, was more than 50% of the ownership interest in this operation held by you (<i>the principal operator</i>) and/or persons related to you by blood, marriage, or adoption, including relatives not residing in your household? (<i>Ownership interest is defined as having ownership of at least some of the farm business assets. Potential owners include individuals, partners, corporate shareholders, and members of a Limited Liability Company. Potential owners DO NOT INCLUDE landlords, contractors, and lenders.</i>)	1249 ☐ Yes - Continue ☐ No - Go to Section O	1228

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SECTION N FARM OPERATOR HOUSEHOLD – INCOME, ASSETS, & DEBT

1. Which **value code** from the list below represents the total income the household, the principal operator, and spouse received in 2014 from – (**Exclude** farm income reported earlier.)

SOURCE	OPERATOR INCOME (Value Code)	SPOUSE INCOME (Value Code)	TOTAL HOUSEHOLD INCOME (Value Code)
a. all off-farm wages, salaries, and tips before taxes and withholdings?	0950	0951	0952
b. net cash income from operating another farm or ranch (net of depreciation)? (if a loss was incurred, please indicate with a negative sign).	0955	0956	0957
c. net cash income from operating any other business (net of depreciation)? (if a loss was incurred, please indicate with a negative sign).	0958	0959	0960
d. net cash income from renting farmland to others, excluding land rented to others from this operation? (Include rental of farmland that is not part of this operation, which may include whole farms or ranches owned by household members as well as smaller parcels of land. Include cash or share-rental income. If a loss was incurred, please indicate with a negative sign.)	0963		
e. interest income?	0969		
f. dividend income?	0966		
g. total proceeds from the sale of farm and non-farm capital assets? (Include operator household's share only.)	0978		
(i) recognized gain/loss on the sale of capital assets reported above? (Item 1g) (if a loss was incurred, please indicate with a negative sign)	0981		
h. income from private pensions and private disability payments?	0939		
i. income from public sources? (Include Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public assistance.)	0998		
j. other off-farm sources of income?	0993		

Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code
None	01	\$10,000 – 14,999	10	\$80,000 – 99,999	19	\$1,000,000 – 1,499,999	28
\$1 – 499	02	\$15,000 – 19,999	11	\$100,000 – 124,999	20	\$1,500,000 – 1,999,999	29
\$500 – 999	03	\$20,000 – 24,999	12	\$125,000 – 149,999	21	\$2,000,000 – 2,999,999	30
\$1,000 – 1,999	04	\$25,000 – 29,999	13	\$150,000 – 199,999	22	\$3,000,000 – 4,999,999	31
\$2,000 – 2,999	05	\$30,000 – 34,999	14	\$200,000 – 274,999	23	\$5,000,000 – 7,499,999	32
\$3,000 – 3,999	06	\$35,000 – 39,999	15	\$275,000 – 349,999	24	\$7,500,000 – 9,999,999	33
\$4,000 – 4,999	07	\$40,000 – 49,999	16	\$350,000 – 499,999	25	\$10,000,000 and over	34
\$5,000 – 7,499	08	\$50,000 – 59,999	17	\$500,000 – 749,999	26		
\$7,500 – 9,999	09	\$60,000 – 79,999	18	\$750,000 – 999,999	27		

HOUSEHOLD SPENDING – (Please see **VALUE CODES** above.)

2. Which value code from the list above represents how much this household spent in 2014 on –

- a. food, including food away from home? 1105
- b. rent payments for principal operator's dwelling, if not owned by the household (Item 3c, on next page) or farm business (Section J, Item 1a has a zero value)? 1104
- c. utilities and household supplies? 1106
- d. non-farm transportation for the:
- (i) renting or leasing of vehicles for household use, public transportation expenses, etc.? 1107
- (ii) fuel, maintenance and repairs, vehicle insurance, parking and license fees for non-farm share of vehicles? 1119

Value Code



HOUSEHOLD SPENDING – (Please see **VALUE CODES** on page 22.)

	Value Code
e. health and medical expenses of:	
(i) health and/or dental insurance costs? (costs not covered by the farm operation or an off-farm employer).	1108
(ii) out of pocket expenses for health and medical needs? (Include co-payments, co-insurance, deductibles, etc.).	1112
f. contributions to personal insurance (including life, disability, and liability insurance but not including health, homeowner or vehicle insurance) and retirement plans including pensions and Social Security?	1109
g. contributions to individuals outside of the household, including alimony, child support, gifts (not including bequests) and charitable contributions?	1110
h. mortgage interest for operators who live in a dwelling owned by the household and not the operation? (Exclude any parts of mortgage principal).	1120
i. property taxes for operators who live in a dwelling owned by the household and not the operation?	1121
j. all other family living expenses, such as non-farm household insurance payments, clothing and personal care products and services; house furnishings and equipment, education and child (or adult) care, entertainment (hobbies, recreation, and vacations)?	1118

OFF-FARM ASSETS – (Please see **VALUE CODES** on page 22.)

3. Which value code on page 22 represents the total value of each of the following categories of off-farm assets owned by the operator and members of the operator's household on December 31, 2014, for – (**Exclude** assets of this operation, reported in Section J.)

	Value Code
a. financial assets held in non-retirement accounts? (Include cash, checking, savings, money market accounts, certificates of deposit, savings bonds, government securities, outstanding personal loans due to the operator or household, corporate stock, mutual funds, cash surrender value of life insurance, other financial assets. Exclude all farm business-related assets.).	0953
b. retirement accounts? (401k, 403b, IRA, Keogh, other retirement accounts).	0954
c. operator's dwelling, if not owned by the operation? (not reported in Section J, Item 1a).	0984
d. real estate and other personal (second) homes? (other farms, residential rental, commercial, and other real estate).	0985
e. business not part of this farm?	0986
f. all household vehicles? (Including household share of vehicles partly owned by the operation).	0982
g. other assets not reported elsewhere?	0987

OFF-FARM DEBT – (Please see **VALUE CODES** on page 22.)

4. Which value code on page 22 represents the total value of each of the following categories of off-farm debt (debt not associated with this operation) owed by the operator and members of the operator's household on December 31, 2014, for – (**Include** off-farm debt secured with farm assets. **Exclude** any debt – household debt, credit cards, etc. – reported in Section K, Farm Debt.)

[NOTE: If mortgage debt on the operator dwelling was reported earlier in Section K, Item 5, then skip Item 4a and continue with 4b. If mortgage debt on the operator dwelling was NOT reported in Section K, Item 5, then continue with Item 4a.]

	Value Code
a. mortgages on operator's dwelling, if not owned by the operation? (Include home mortgages, home equity loans, and lines of credit secured by the operator's dwelling).	0988
b. mortgages on other real estate and other personal homes such as second homes? (Include mortgages, equity loans, and lines of credit secured by other real estate, including other farms, residential rental, commercial, and other real estate.).	0989
c. loans on businesses that are not a part of this farm operation?	1101



OFF-FARM DEBT – (Please see **VALUE CODES** on page 22.)

- d. personal loans? (**Include** credit cards, auto loans, unpaid taxes, and medical bills.) 1102
- e. all other off-farm debt owed by the operator or household? 0983
5. Which value code on page 22 represents the amount of off-farm debt owed by the operator or household members that was secured by farm assets? 1117

Value Code

2013 INCOME & EXPENSES

6. Which value code on page 22 represents the total farm sales last year (**2013**)?
(Total farm sales includes livestock and crop income from cash and marketing contract sales, fees received from livestock and crop production contracts, the net change in CCC loans, and government payments.) 1113
7. Which value code on page 22 represents the net operating income for this operation last year (**2013**)?
(cash income from all farm sources minus production costs and depreciation; if negative net operating income, please indicate with a **negative sign** before the value code) 1114
8. Which value code on page 22 represents the total off-farm income last year (**2013**)?
(wages, salaries, tips, interest, dividends, other public sources, etc. before taxes, income from operating another farm, income from operating any other business; if negative off-farm income, please indicate with a **negative sign** before the value code) 1115

Value Code

2002
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1. To receive the complete results of this survey on the release date, go to www.usda.gov/results/.
Would you rather have a brief summary mailed to you at a later date? 9990 ☐ Yes ☐ No

(Thank You for Your Participation)

2. In case we have questions, please provide your contact information.

Reported By:

Telephone:

Date Completed (MM-DD-YY):

9910

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Ending Time (Military)		OR	Time in Hours	
Hours	Minutes		Hours	Minutes
0005		0008		

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Response		Respondent		Mode		Enum	Eval	Duplication Adjustor	Field Office Use	Optional
1-Comp	9901	1-Op / Mgr	9902	1-Mail	9903	9998	9900	0922	0093	0003
2-R		2-Sp		2-Tel						
3-Inac		3-Acct / Bkpr		3-Face-to-Face						
		4-Partner								
		9-Other								
Office Use for POID										
9989										

Name

